

ANNUAL REPORT 2015



MONTANA NONPROFIT ASSOCIATION

Many Missions  
One Voice

Our mission is to provide leadership for Montana's nonprofit sector and partner with charitable nonprofits to promote a sustainable, networked, and influential sector.



MANY MISSIONS  
ONE VOICE



*MNA is looked to as a leader and the recognized voice of the nonprofit sector in Montana. We fulfill our role by building awareness, supplying vital resources, and supporting and creating collaborative networks on behalf of charitable nonprofits across the state.*

2015 WAS A FULL YEAR. We traversed the state multiple times to meet, network, educate, convene, listen, promote and advocate. We offer this report as a type of journal—filled with numbers and narrative that capture our work. The numbers describe what we did exactly. The stats. But woven around them is the meaning: the stories of how MNA and our members are making a difference in Montana.

Among the 2015 highlights are *Nonprofit Kaleidoscope*, our first eastern Montana conference; the *Network Migrant*, a project to strengthen local nonprofit networks in the state; opposing and then working to lessen the burdens of *HB389*, which revamped property tax exemption for thousands of nonprofits; and, this year's rural *Nonprofit Management Series* in Havre. We also toured three national speakers through the state, continued to offer a robust menu of sixteen cost-saving products for members, served as advocates throughout the Montana legislative session, and held our largest annual conference ever in Billings.

Our membership held steady with a retention rate of 88%. We ended 2015 with 588 nonprofit organization members, a 1% increase over 2014. We are deeply appreciative of another 77 affiliate members—consultants, businesses, government partners, and generous friends—who are an important part of our association.

Financially MNA ended the year with a deficit, primarily due to the spend down of multi-year grants. We expect this in particular years—nonetheless we closed the door on 2015 determined to increase earned income in 2016.

As we celebrate 2016—our fifteenth anniversary—we recall MNA was built on the belief that we would be stronger together than apart—and that has proved true. We are proud of MNA's associative heartbeat and grateful for our role in Montana's nonprofit community. Thank you for the opportunity to lead when leadership is needed, to give voice when it's called for, and to be both your resource and partner in this demanding, meaningful and optimistic work we share.

Mary Peterson  
Chair, MNA Board of Directors

Liz Moore  
Executive Director

Cover: Montana Outdoor Science School.

Opposite: Special Olympics Winter Games.

Above: Emerson Cultural Center, Bozeman.



*MNA's policy work is guided by a Public Policy Council comprised of nonprofit leaders representing housing, economic development, early childhood, faith-based organizations, the arts, philanthropy, youth, disabilities, environment, nonprofit law, and the nonprofit sector generally.*

Above: Special Olympics Law Enforcement Torch Run, Ravalli County.

Opposite Top: Havre Pride. Bottom Read to the Dog, Billings Public Library.

## AWARENESS AND ADVOCACY

PROPERTY TAX EXEMPTION WAS A PROMINENT ISSUE for MNA members during the 2015 Legislative Session. HB389 would require almost all charitable nonprofits to reapply for property tax exemption every six years, pay a fee to do so and regurgitate a significant amount of background information with each reapplication. The bill also required the Department of Revenue (DOR) to develop and maintain a public list of all tax exempt property.

When HB389 passed, the final bill would be burdensome for nonprofits. However, during the hearings MNA and others brought the nonprofit voice to the table, resulting in a better end product. The reapplication fee was reduced in some cases to zero. The requirement to reapply every six years was replaced by a one-time re-application. To minimize the chance that nonprofits would be caught unaware, MNA worked with DOR to publicize the reapplication requirement.

*"The Montana Department of Revenue and Governor Bullock wish to thank the MNA for their assistance and advice in implementing HB389, to develop an accurate data base of nonprofits in Montana. Governor Bullock would also like to thank the MNA and all its member organizations for their continued good works for the benefit of all Montanans."*

### Other policy issues:

- Monitored the introduction and eventual passage of legislation that allowed Benefit Corporations in Montana.
- Offered public comment on the perspective of member organizations when the U.S. Department of Labor drafted new regulations that more than doubled the threshold for overtime pay and exempt employees.
- Hosted Beth Bowsky of the National Council of Nonprofits in an eight-city tour to inform nonprofits about the OMB Uniform Guidance as it pertains to government contracts and grants.
- MNA members participated in a victory at the end of 2015: the passage of federal legislation making permanent giving incentives related to land conservation, food bank inventories, and IRA rollovers.

## RESOURCES

35% OF MNA MEMBERS AND ALMOST HALF OF MONTANA'S CHARITABLE NONPROFITS are located outside of the seven largest population centers. Yet leaders in Montana's rural communities are hard pressed for resources, typically traveling out of town for professional development.

This year MNA took another step forward to tackle this issue. From February to May MNA was up on the hi-line working with nonprofit leaders from Havre and Malta. The rural NONPROFIT MANAGEMENT SERIES brought together thirty-six nonprofit staff members, board members and other volunteers serving this northern swath of the state.

In June, MNA hosted "NONPROFIT KALEIDOSCOPE", a one-day eastern Montana conference in Miles City. Almost fifty leaders from twenty-eight eastern Montana organizations came together to learn about board leadership, team development, philanthropy, communications and volunteerism.

2015 was the third year of MNA's NONPROFIT MANAGEMENT SERIES, which offers leaders a deep dive into the essentials of nonprofit management. MNA hosted seven workshops in Havre and Great Falls on topics of Board Governance, Financial Management, Fund Development and Strategic Planning.

*"...We were rebuilding. To have the classes locally where I could limit my expenses was huge. Not to mention I was new so the information was great. But not having to travel was a big bonus. What stuck with me was learning what my job was and what our board's job was. I wasn't sure of my responsibilities... We also talked about our mission statement and policy manual—all things that had been somewhat neglected. It took about a year but we got it revised and updated. That was a big deal."*

—JESSICA NEBEL, *United Way of Hill County*

MNA brought national speakers to eight Montana communities in 2015:

- **Fundraising guru ANDY ROBINSON**—Fund Development
- **NTEN CEO AMY SAMPLE WARD**—Social Media
- **BETH BOWSKY**, *National Council of Nonprofits Policy Specialist on Government-Nonprofit Contracting*—Changes in Government Contracts and Grants.



### IN 2015:

*910 different people took part in an MNA training event.*

*71% of MNA members used their member benefits to reduce overhead & professional development costs.*

*At least one nonprofit leader attended an MNA training event from 69 rural communities.*

NETWORKS

*If you want to go fast, go alone. If you want to go far, go together.*

—AFRICAN PROVERB

**Stronger Together**

MNA'S MEMBERSHIP IS A NETWORK ALMOST 700 STRONG, including almost 600 nonprofits and more than seventy-five affiliates: consultants, agencies, businesses, and individuals who are part of MNA. MNA members range in size from all volunteer organizations to some of the largest employers in the state.

- 88% of MNA's members renewed their membership in 2015.
- MNA could count 10% of all IRS registered 501(c)(3) nonprofits in Montana as members, with "market share" ranging by community from 8% (Kalispell) to 22% (Helena).
- 75% of Montana's counties (42 of 56) have at least one active MNA member.
- 35% of MNA members are headquartered outside the seven population centers.

Many MNA members are also part of smaller networks in their home communities. For several years MNA has supported the leaders of local nonprofit networks. Through monthly conference calls, the "Networkers" have come together for peer support, resources, and exchange of ideas and information.

In 2015, as part of an overall initiative to support local networks, MNA announced a small mini-grant available to a new or emerging nonprofit network. In September, on the recommendation of their peers, the grant was awarded to an emerging network in the eastern Montana community of Glendive. This gave leaders in Glendive the chance to take a giant step forward in their longtime goal of establishing the Glendive Nonprofit Café. And as a bonus—several other network leaders joined the monthly Networkers calls as a result of the mini-grant process, bringing the number of communities represented from five to thirteen over the course of 2015.

Kalispell, Missoula, Ronan, Hamilton, St. Regis, Great Falls, Helena, Bozeman, Red Lodge, Busby, Billings, Glendive, and Anaconda—communities with emerging or established local nonprofit networks.



*"Great things started to happen as we worked to form our nonprofit network in Glendive. First, we reached out to a real cross-section of potential members: new versus old nonprofits, large versus small, and established versus struggling. The result was a renewed interest in collaboration and a focused search for education in our community."*

*"My favorite outcome has been the one-to-one professionally supported mentoring that has emerged...I love the frank discussions on how to overcome our innate challenges in eastern Montana."*

—CAROL CONDON, *Glendive Nonprofit Café*



*Montana's vitality and livability depend on a thriving nonprofit sector. We see a future where Montana communities are enriched by nonprofits who have the resources they need for mission fulfillment; the depth and breadth of strategic connections they seek with one another and with partners in business and government; and who are recognized and widely celebrated for their contributions to the quality of life in Montana and beyond.*

Opposite Top: Helena Civic Television  
Bottom: Montana Economic Developers Association.

Above: Special Olympics Winter Games.

- MNA Nonprofit Members
- A Carousel for Missoula Foundation Inc.
  - Absaroka Beartooth Wilderness Foundation
  - ACLU of Montana Foundation
  - Adult Resource Alliance of Yellowstone County
  - Adventure Cycling Association
  - AERO—Alternative Energy Resources Organization
  - Alberta Bair Theater
  - Alliance for Youth, Inc.
  - Alpine Artisans, Inc.
  - Alternatives, Inc.
  - American Indian Institute
  - American Red Cross of Montana
  - Anaconda Community Foundation
  - Archie Bray Foundation
  - Area II Agency on Aging
  - Art Spot
  - Arts Council of Big Sky
  - ASPEN—Abuse Support & Prevention Education Network
  - Back Country Horsemen of the Flathead
  - Bear Paw Development Corporation
  - Beartooth Billings Clinic-Foundation
  - Beartooth Humane Alliance
  - Beartooth Mountain Christian Ministries
  - Beartooth Recreational Trails Association, Inc.
  - Beaverhead Trails Coalition
  - Befrienders, Inc.
  - Benefis Health System Foundation
  - Bicentennial Apartments
  - Big Brothers Big Sisters of Butte—Silver Bow
  - Big Brothers Big Sisters of Flathead County
  - Big Brothers Big Sisters of Gallatin County
  - Big Brothers Big Sisters of Helena and Great Falls
  - Big Brothers Big Sisters of Missoula, Inc.
  - Big Brothers Big Sisters of Park and Sweet Grass Counties
  - Big Brothers Big Sisters of Yellowstone County
  - Big Hole River Foundation, Inc.
  - Big Hole Watershed Committee
  - Big Horn Hospital Association
  - Big Sky Community Corporation
  - Big Sky Film Institute
  - Big Sky Institute for the Advancement of Nonprofits
  - Big Sky Science Education Enhancement
  - Big Sky Senior Services, Inc.
  - Bike Walk Montana
  - Billings Amateur Hockey League
  - Billings Child Care Association
  - Billings Clinic
  - Billings Community Foundation
  - Billings Depot, Inc.
  - Billings Family YMCA
  - Biomimicry Institute
  - Bitter Root Cultural Heritage Trust
  - Bitter Root Resource Conservation & Development Area
  - Bitterroot Ecological Awareness Resources—B.E.A.R.
  - Bitterroot Therapeutic Riding
  - Black Rose Spiritual Center
  - Blackfoot Challenge
  - Blue Mountain Clinic, Inc.
  - Boyd Andrew Community Services
  - Boys and Girls Club of Lewistown
  - Boys and Girls Club of Richland County
  - Boys and Girls Clubs of Yellowstone County
  - Bozeman Area Community Foundation
  - Bozeman Art Museum
  - Bozeman Deaconess Foundation
  - Bozeman Schools Foundation
  - Bozeman Senior Center, Inc.
  - Bozeman Symphony Society
  - Brain Injury Alliance of Montana
  - Bridgcare
  - Broadwater Community Health Foundation, Inc.

Burton K. Wheeler Center  
 Butte 4-C's  
 Butte Emergency Food Bank  
 C.M. Russell Museum  
 Camp Mak-A-Dream  
 Cancer Support Community Montana  
 Cantlon Family Youth Home  
 Carbon County Historical Society and Museum  
 Carbon/Stillwater Community & Senior Programs  
 Career Futures, Inc.  
 Career Training Institute  
 Career Transitions  
 Carroll College, Office of Institutional Advancement  
 CASA for Kids, Inc. Flathead County  
 CASA of Hill County, Inc.  
 CASA-CAN Children's Advocate Network  
 Catholic Foundation of Eastern Montana  
 Center for Large Landscape Conservation  
 Center for Mental Health  
 Central Asia Institute  
 Central Montana Youth Mentoring Program, Inc.  
 Cheerful Heart, Inc.  
 Child Bridge, Inc.  
 Child Care Connections  
 Child Care Partnerships  
 Child Care Resources  
 Child Development Center  
 Children's Alliance of Montana  
 Children's Museum Missoula  
 Children's Museum of Bozeman, Inc.  
 Children's Museum of Montana  
 Citizens For A Better Flathead  
 Clark Fork Coalition  
 Clark Fork Valley Hospital Foundation  
 Clearwater Resource Council  
 Climate Ride  
 Cody Dieruf Benefit Foundation  
 Coffelands Foundation  
 Community 7 Television  
 Community Action Partnership of Northwest Montana  
 Community Counseling and Correctional Services, Inc.  
 Community Food & Agriculture Coalition  
 Community Foundation for a Better Bigfork  
 Community Mediation Center  
 Community Option Resources Enterprises, Inc.  
 Confluence Center  
 Conrad Mansion Museum  
 Cottonwood Commons Transition Home  
 Cottonwood Day School  
 Court Appointed Special Advocates of Missoula-CASA  
 Creative Arts Council  
 Custer County Community Table  
 Custer Network Against Domestic Abuse  
 Dawson College Foundation  
 Dawson County Domestic Violence Program



Right: North Valley Food Bank

Opposite: Reach Higher Montana.

Dawson County Healthy Communities Coalition  
 Dayton Proctor Park Association  
 Deep Bay Center  
 Developmental Educational Assistance Program  
 Disability Rights Montana  
 Dog Tag Buddies  
 Dolce Canto, Inc.  
 Domestic and Sexual Violence Services of Carbon County  
 Domestic Preparedness Assistance Center  
 Dream Adaptive Recreation, Inc.  
 Eagle Mount Billings  
 Eagle Mount Bozeman  
 Eagle Mount Great Falls  
 Easter Seals-Goodwill Northern Rocky Mountain, Inc.  
 Eastern Montana CASA-GAL Inc.  
 Eastern Montana Industries\*  
 Eastern Plains Economic Development Corporation  
 Ecology Project International  
 Eleanore's Project  
 Emerson Center for the Arts and Culture  
 Emma's House  
 Energy Share of Montana  
 Family Connections  
 Family Promise of Gallatin Valley, Inc.  
 Family Promise of Great Falls, Inc.  
 Family Promise of Greater Helena  
 Family Promise of Missoula  
 Family Promise of Yellowstone Valley  
 Family Service, Inc.  
 Family Support Network  
 Fifth Judicial District Voice for Children  
 First Judicial District CASA-GAL Program, Inc.  
 Flathead County Library Foundation  
 Flathead Food Bank, Inc.  
 Flathead Lake United Methodist Camp & Conference Center, Inc.  
 Flathead Lakers  
 Florence Civic Club  
 Florence Crittenton Home & Services  
 Forsyth Health and Recreation Advocates  
 Fort Peck Fine Arts Council  
 Forward MT Foundation  
 Foundation for Animals  
 Foundation for Community Care  
 Foundation for Community Health  
 Foundation for Community Vitality  
 Foundation for the Diocese of Helena  
 Friends of Dornix Park  
 Friends of Francis  
 Friends of Pompeys Pillar  
 Friends of the Bozeman Public Library  
 Friends of the Hobson Library  
 Friends of the Library (Livingston)  
 Friends of the Missouri River Breaks Monument  
 Friendship Center of Helena, Inc.  
 Friendship House of Christian Service  
 Front Range CASA/GAL  
 Gallant Chance Ranch  
 Gallatin County Love in the Name of Christ  
 Gallatin Historical Society  
 Gallatin Ice Foundation  
 Gallatin River Task Force  
 Gallatin Valley Farm to School  
 Gallatin Valley Land Trust  
 Gallatin Valley YMCA  
 Garden City Harvest  
 Gateway to Glacier Trail  
 Girl Scouts of Montana and Wyoming  
 Glacier Community Health Center, Inc.  
 Glacier National Park Conservancy  
 Glacier Symphony & Chorale  
 Glacier Unitarian Universalist Fellowship  
 Glacier-Two Medicine Alliance  
 Glendive Medical Center Foundation  
 Glen-Wood, Inc.

\*MNA Sustaining Member

Global Village, Inc.  
 Good Samaritan Ministries Thrift Store  
 Grandstreet Theatre  
 Great Burn Study Group  
 Great Falls Senior Citizen's Center  
 Great Falls Symphony Association  
 Greater Gallatin United Way  
 Greater Gallatin Watershed Council  
 Greater Missoula Family YMCA  
 Greater Montana Foundation  
 Greater Polson Community Foundation  
 Grizzly & Wolf Discovery Center  
 Habitat for Humanity Great Falls Area  
 Habitat for Humanity Mid-Yellowstone Valley  
 Habitat for Humanity of Gallatin Valley  
 Habitat for Humanity of Missoula  
 Hamilton Players, Inc.  
 Haven  
 Haynes Foundation  
 Healthy Mothers Healthy Babies, The Montana Coalition, Inc.  
 Heart of the Valley Animal Shelter  
 Helena Area Community Foundation  
 Helena Area Habitat for Humanity  
 Helena Civic TV  
 Helena Education Foundation  
 Helena Family YMCA  
 Helena Food Share  
 Helena Indian Alliance  
 Helena Industries, Inc.  
 Helena Tourism Alliance  
 Help Center, Inc.  
 HELP Committee and Boys and Girls Club of the Hi-line  
 High Stakes Foundation  
 Hi-Line Home Programs, Inc.  
 Hi-Line Women Against Breast Cancer  
 Hockaday Museum of Art  
 Holter Museum of Art  
 Home ReSource  
 Homework, Inc.  
 Hospice Care Foundation  
 Human Resource Development Council (HRDC), District 4  
 Human Resource Development Council (HRDC), District 7  
 Human Resource Development Council (HRDC), District 9  
 Human Science Institute, Inc.  
 Humane Society of NW Montana  
 Humanities Montana  
 Impact on Learning, Inc.  
 Indian Law Resource Center  
 Intermountain Children's Home and Services  
 International Choral Festival of Missoula  
 International Organic Inspectors Association  
 Internet Legacy Institute, Inc.  
 Invasive Species Action Network  
 Jack Creek Preserve Foundation  
 Jeannette Rankin Peace Center  
 Job Connection, Inc.  
 Jwalaan Muktika School for Illumination  
 K9 Care Montana Inc.  
 Kalispell School District No 5 Education Foundation, Inc.  
 Kay McKenna Youth Foundation  
 Kootenai Heritage Council, Inc.  
 Kootenia River Development Council  
 L.P. & Teresa Anderson Foundation  
 Lake County CDC  
 Lakeside QRU, Inc.  
 Landon's Lookout  
 Last Chance Nordic Ski Club  
 Last Chance Tennis Association  
 Laurel Montana Community Foundation, Inc.  
 LaVie: An Early Pregnancy Clinic  
 Leadership Montana  
 Lewis and Clark Library Foundation  
 Lewis and Clark Literacy Council  
 Lewis and Clark Trail Heritage Foundation  
 Liberty Place, Inc.



Life Skills FORE Montana Youth, Inc.  
 LIFTT, Inc.  
 Lighthouse Christian Home & Services, Inc.  
 Lincoln County Transportation Service, Inc.  
 Literacy Bitterroot  
 Literacy Center of NW Montana  
 Living Art of Montana  
 Livingston Healthcare Foundation  
 Livingston Youth Soccer Association  
 Lolo Watershed Group  
 Loyola Sacred Heart Foundation  
 Luccock Park Camp Ministries  
 Madison River Foundation, Inc.  
 MAI WAH Society  
 MAPS Media Institute  
 McLaughlin Research Institute for Biomedical Sciences  
 Merlin Counseling, Consulting, & Community  
 Miles City Community College Endowment  
 Mineral County Community Foundation  
 Mission Mountain Enterprises, Inc.  
 Missoula Aging Services  
 Missoula Children's Theatre  
 Missoula Community Access Television, Inc.  
 Missoula Community Foundation  
 Missoula Community School  
 Missoula Cultural Council  
 Missoula Developmental Service Corporation  
 Missoula Downtown Foundation  
 Missoula Food Bank  
 Missoula Housing Authority  
 Missoula Interfaith Collaborative  
 Missoula Manor Homes  
 Missoula Ravalli Transportation Management Association, Inc.  
 Missoula Senior Citizens Center Association  
 Missoula Writing Collaborative  
 MonDak Historical & Arts Society  
 Montana 4-H Foundation  
 Montana A Cappella Society  
 Montana Amateur Sports, Inc. dba Big Sky State Games  
 Montana Aquatic Resources Services, Inc.  
 Montana Arts Council  
 Montana Association of Christians  
 Montana Audubon  
 Montana Budget and Policy Center  
 Montana Chamber Foundation, Inc.  
 Montana Child Care Resource & Referral Network  
 Montana Coalition Against Domestic & Sexual Violence  
 Montana Community Development Corporation  
 Montana Community Foundation, Inc.  
 Montana Conservation Corps  
 Montana Council of Teachers of Mathematics  
 Montana Council on Developmental Disabilities  
 Montana Creativity Quest-Montana Destination Imagination  
 Montana Credit Unions for Community Development  
 Montana Economic Developers Association  
 Montana Economic Revitalization & Development Institute

Right: Warriors and Quiet Waters.

Opposite: Emerson Cultural Center, Bozeman.



Montana Environmental Education Association  
 Montana Environmental Information Center  
 Montana Farm Bureau Foundation  
 Montana Federation of Garden Clubs, Inc.  
 Montana FFA Foundation Incorporated  
 Montana Food Bank Network  
 Montana Healthcare Foundation  
 Montana Herb Gathering  
 Montana History Foundation  
 Montana Horse Sanctuary  
 Montana Independent Living Project  
 Montana Indian Business Alliance  
 Montana Innocence Project  
 Montana Justice Foundation  
 Montana Land Reliance  
 Montana Legal Services Association  
 Montana Library Association, Inc.  
 Montana Meth Project  
 Montana Natural History Center  
 Montana Operation Lifesaver, Inc.  
 Montana Oral Health Foundation  
 Montana Outdoor Science School  
 Montana Police Protective Association Foundation  
 Montana Post Secondary Educational Opportunities Council  
 Montana Programmers  
 Montana Project Healing Waters Fly Fishing, Inc.  
 Montana PTA  
 Montana Public Health Association  
 Montana Renewable Energy Association  
 Montana Rescue Mission  
 Montana Section of the American Water Works Association  
 Montana Shares  
 Montana State University–Billings Foundation  
 Montana State University–Northern Foundation  
 Montana Supporting Soldiers  
 Montana Tech Foundation  
 Montana Transportation and Restoration Museum  
 Montana Veterans Foundation  
 Montana Veterans Support Foundation  
 Montana Watershed Coordination Council  
 Montana Wilderness Association  
 Montana Wildlife Federation  
 Montana Youth Soccer Association  
 Montana's Outdoor Legacy Foundation  
 Montanical Garden  
 Mountain Home Montana, Inc.  
 MusEco Media and Education Project  
 Museum of the Rockies, Inc.  
 Musselshell Valley Community Foundation  
 Myrna Loy Center for Performing and Media Arts  
 NAMI–Billings  
 NARAL Pro-Choice Montana Foundation  
 National Alliance on Mental Illness of Montana  
 National Center for Appropriate Technology–N.C.A.T.  
 National Indigenous Women's Resource Center, Inc.

National Institute on Money in State Politics  
 National Museum of Forest Service History, Inc.  
 Native American Community Development Corporation  
 Native Generational Change  
 NC Foundation  
 NCBI Missoula  
 Neighbor To Neighbor  
 NeighborWorks  
 Nerdy Girls, Inc.  
 North Central Area Agency on Aging  
 North Central Independent Living Services  
 North Lake County Library Foundation  
 North Valley Hospital Foundation  
 Northeast Montana Health Services Charitable Foundation  
 Northern Plains Resource Council  
 Northwest Association of Blind Athletes  
 Northwest Connections–Environmental and Cultural Resource Center  
 Northwest Montana United Way, Inc.  
 NOVA Center for the Performing Arts  
 Old Trail Museum  
 One Montana  
 Oneness Project  
 Open Aid Alliance  
 Opportunities, Inc.  
 Opportunity Link, Inc.  
 Opportunity Resources, Inc.  
 Organic Advisory and Education Council  
 Original Governor's Mansion Restoration Society  
 Orphan Girl Productions  
 Our Montana, Inc.  
 Parents Let's Unite for Kids–PLUK  
 Paris Gibson Square, Inc.  
 Park County Community Foundation  
 Park County Environmental Council  
 Park County Senior Citizens Center  
 Parmly Billings Library Foundation  
 Partners United for Life Saving Education  
 Peers Unlimited  
 Planned Parenthood of Montana  
 Polar Bears International  
 Pondera Arts Council  
 Potomac Greenough Community Center  
 Poverello Center, Inc.  
 Prayer Lodge  
 Pregnancy Outreach Clinic  
 Prickly Pear Land Trust  
 Pride Foundation  
 Project WET Foundation  
 Providence Montana Health Foundation  
 Public Land/Water Access Association, Inc.  
 Queen City Ballet Company  
 Ranchers Stewardship Alliance  
 Ravalli County Council on Aging  
 Ravalli County Museum and Historical Society  
 (was Bitterroot Valley Historical Society)  
 Ravalli Services Corporation  
 Reach Higher Montana  
 Reach Out & Care Wheels, Inc.  
 Reach, Inc.  
 Red Lodge Area Community Foundation  
 Red Willow Learning Center  
 Region IV Family Outreach, Inc.  
 Relational Wisdom 360  
 Residential Support Services  
 Resource, Support and Development, Inc.  
 Rialto Community Theatre, Inc.  
 Richland Opportunities, Inc.  
 RiverStone Health Foundation  
 Roberts Community Foundation  
 Rocky Mountain College  
 Rocky Mountain Development Council, Inc.  
 Rocky Mountain Elk Foundation  
 Rocky Mountain Front Weed Roundtable  
 Ronald McDonald House Charities of Western Montana

Ruby Habitat Foundation  
 Ruby Valley Hospital Foundation  
 Run Wild Missoula  
 Rural Dynamics, Inc.  
 Rural Employment Opportunities, Inc.  
 SAFE Harbor, Inc.  
 Salish Kootenai College Foundation  
 Samaritan House, Inc.  
 Sanders County Coalition For Families  
 Sanders County Community Development Corporation  
 Seeley Lake Regional Center for Kinetic Sports  
 Service Animals for You  
 Sheridan Health Care Foundation  
 Shift Empowerment Programs  
 Silver Bow Art  
 Silver Run Skiing Foundation  
 Sixth Judicial District CASA GAL  
 Smelter City Family Development  
 Snowy Mountain Development Corporation  
 Soil and Water Conservation Districts of MT, Inc.  
 Soulshine Foundation  
 South Central Montana Regional Mental Health Center  
 Southwest Montana School Services  
 Southwestern Montana Family YMCA  
 Special K Ranch, Inc.  
 Special Olympics Montana  
 Splashes of Joy  
 St. John's Lutheran Ministries  
 St. Labre Indian School Educational Association  
 St. Peter's Hospital Foundation  
 STEP, Inc.  
 Sula Country Life Club–Community Clubhouse  
 Summit Independent Living Center  
 Sun River Watershed  
 Sunburst Community Service Foundation, Inc.  
 Sunburst Unlimited, Inc.  
 Sunrise Women's Clinic  
 Supporters of Abuse Free Environments, Inc. (SAFE)  
 Swan Valley Community Foundation  
 Swan View Coalition  
 Sweet Grass Community Foundation  
 Sweet Pea a Festival of the Arts  
 Sweetgrass Development, EDD  
 Tamarack Grief Resource Center  
 Teller Wildlife Refuge  
 Teton Medical Center Foundation  
 The Bozeman 3  
 The Center for Children and Families  
 The Little Children's Home, Inc.  
 The Nature Conservancy  
 The New Life Mission  
 The Nurturing Center  
 The People's Partners for Community Development  
 The Rosebud Foundation  
 The Roxy Theater  
 The Salish Institute  
 The Station Foundation  
 The Traveling School  
 Thrive  
 Tobacco Valley Animal Shelter  
 Travelers' Rest Preservation & Heritage Association  
 Treacy Foundation  
 Try.Discover.Create  
 Tumbleweed Runaway Program, Inc.  
 Twin Bridges Senior & Community Center, Inc.  
 United Way of Butte and Anaconda  
 United Way of Cascade County  
 United Way of Hill County  
 United Way of Missoula County  
 United Way of the Lewis & Clark Area  
 United Way of Yellowstone County  
 University of Great Falls  
 University of Montana Western Foundation  
 Upper Missouri Watershed Alliance  
 Upper Swan Valley Historical Society, Inc.

Ursuline Centre Historical Foundation  
 Valley County Community Foundation  
 Verge Theater  
 Victim-Witness Assistance Services Inc.  
 Violence Free Crisis Line, Inc.  
 Vital Ground Foundation  
 Voices of Hope  
 Warriors and Quiet Waters  
 Watershed Education Network  
 WaterWorks Art Museum  
 Watson Children's Shelter, Inc.  
 West Mont  
 West Yellowstone Foundation  
 Western Heritage Center  
 Western Montana Area VI Agency on Aging  
 Western Montana Chapter for the Prevention of Elder Abuse  
 Western Native Voice  
 Western Sustainability Exchange  
 Whitefish Community Foundation  
 Whitefish Lake Institute  
 Whitefish Legacy Partners  
 Whitefish Theatre Co.  
 Wild Rockies Field Institute  
 Wilderness Watch, Inc.  
 Windhorse Equine Learning  
 Women In Action  
 Women's Opportunity Resource–W.O.R.D.  
 Women's Resource Community Support Center  
 Women's Voices For The Earth  
 World Montana  
 WW Idea, Inc.  
 Yellowstone AIDS Project, Inc.  
 Yellowstone Art Museum  
 Yellowstone Association  
 Yellowstone Boys and Girls Ranch Foundation  
 Yellowstone CASA  
 Yellowstone Historic Center  
 Yellowstone Park Foundation  
 Yellowstone River Parks Association Inc.  
 Yellowstone Valley Animal Shelter  
 Yellowstone Wildlife Sanctuary  
 Young Families Early Head Start, Inc.  
 Young Parents' Education Center, Inc.  
 Youth Connections  
 Youth Dynamics, Inc.  
 Youth Homes, Inc.  
 YWCA Billings  
 YWCA Helena  
 YWCA Missoula  
 YWCA of Billings Endowment Foundation  
 YWCA of Great Falls / Mercy Home  
 ZooMontana  
 Zootown Arts Community Center



## AFFILIATE MEMBERSHIP

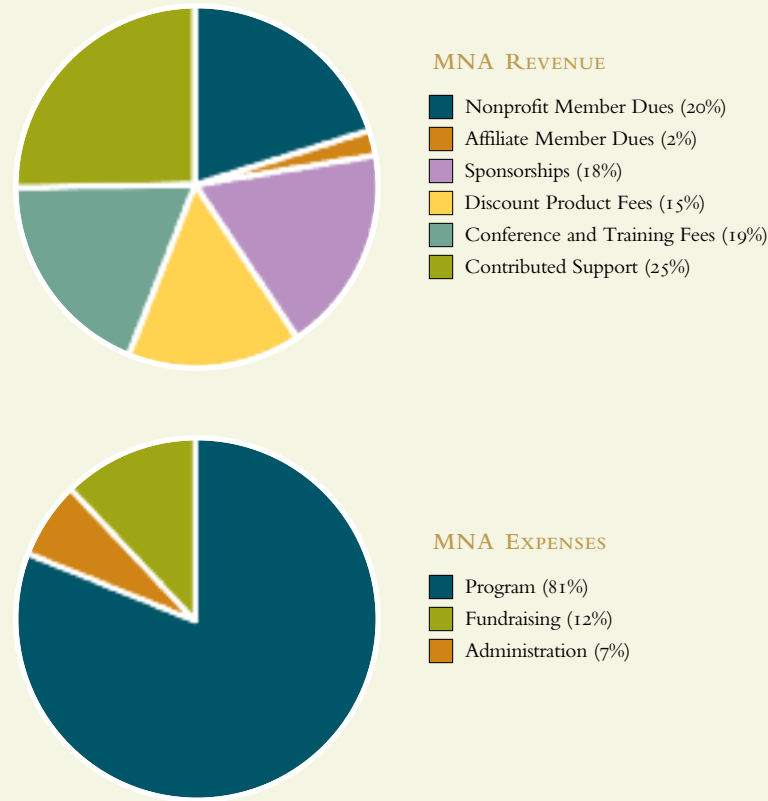
Allegra Marketing, Print, Mail  
Amatics CPA Group  
Arthur M. Blank Family Foundation  
Associated Employers  
Bannack Group, LLC  
Best Place Consulting, LLC  
Bullhook Community Health Center, Inc.  
Chany Reon Ockert Consulting, LLC  
CKSyme Media Group  
Community Foundation of Northern Rosebud County  
Comprehensive Professional Resources, LLC  
Dave Curry Consulting  
Destination Missoula  
Dorcie Dvarishkis  
Extension Service, Montana State University  
First Interstate Bancsystem Foundation\*  
First Nonprofit Companies\*  
Frontline Processing Corporation\*  
Glacier Country Tourism  
GrantHub, a division of Foundant Technologies  
Healthserve/Bancserve  
Helena BID  
Invisage Consulting LLC  
Jefferson Local Development Corporation  
Junkermier, Clark, Campanella, Stevens PC  
Karin Clark-Cassens  
Lawrence D. Johnson, Attorney at Law  
Leavitt Group\*  
M+R Strategic Services\*  
Melissa Kramer  
Missoula County Weed District & Extension  
Montana Beer & Wine Distributors Association  
Montana Board of Crime Control-Department of Justice  
Montana Conservation Voters  
Montana Department of Labor & Industry  
Montana Historical Society  
MRG Financial Services, PLLC  
MSU Office of Activities and Engagement  
Nancy Zadick  
Ned Cooney, Facilitator & Consultant  
O.P. & W.E. Edwards Foundation\*  
Park Side Credit Union  
PayneWest Insurance\*  
PSIA-NRM  
Richland County Health Department  
Sage Solutions Nonprofit Consulting, LLC  
Sherry Meador  
Sidney Chamber of Commerce  
Sue Talbot  
The Dotted i  
The Wendt Agency  
Third Sector Consulting Group, LLC  
Trister, Ross, Schadler & Gold, PLLC  
UM Office for Civic Engagement  
Wipfli LLP-Billings  
Wipfli LLP-Helena\*

\* MNA Sustaining Member

### Additional Donors

Russ Cargo	Peggy Owens
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Ned Cooney	CB Pearson
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Leslie Modrow	Dale Woolhiser
Liz Moore	Dawn Wrigg
Aidan Myhre	

## FINANCIAL STATEMENTS 2015



MNA'S BUSINESS MODEL is currently 75% earned income and 25% contributed. In 2015, MNA's work in Montana communities reached further and deeper than ever before because of support from the First Interstate Bank Foundation, High Stakes Foundation, Montana Community Foundation, Mountain Sky Guest Ranch Fund/Arthur M. Blank Family Foundation, M.J. Murdock Charitable Trust, O.P. & W.E. Edwards Foundation, Oro y Plata Foundation, Paul G. Allen Foundation, Salesforce Foundation, Steele Reese Foundation, Treacy Foundation, and the Dennis and Phyllis Washington Foundation.



MNA 2015 Annual Conference.

## FINANCIAL STATEMENTS 2015

### Statement of Financial Position

As of December 31, 2015

#### ASSETS

##### Current Assets

Cash and cash equivalents	\$ 20,660
Accounts receivable	23,244
Grants receivable, current	125,753
Prepaid expenses	10,235
<b>TOTAL CURRENT ASSETS</b>	<b>179,892</b>

##### Property and Equipment

Computers and equipment	46,405
Software	8,250
Website	11,006
Accumulated depreciation and amortization	(44,628)
<b>TOTAL PROPERTY AND EQUIPMENT, NET</b>	<b>21,033</b>

##### Other Assets

Investments	481
Refundable unemployment reserve	3,886
Grants receivable, long term	24,900
<b>TOTAL OTHER ASSETS</b>	<b>29,267</b>

**TOTAL ASSETS** **\$ 230,192**

#### LIABILITIES AND NET ASSETS

##### Current Liabilities

Accounts payable	\$ 11,208
Accrued salaries, vacation payable and payroll taxes payable	39,090
Deferred membership dues	47,950
Line of credit	10,019
<b>TOTAL CURRENT LIABILITIES</b>	<b>108,267</b>

##### Net Assets

Unrestricted	(16,446)
Temporarily restricted	138,371
<b>TOTAL NET ASSETS</b>	<b>121,925</b>

**TOTAL LIABILITIES AND NET ASSETS** **\$ 230,192**

### Statement of Activities

For the year ended December 31, 2015

#### SUPPORT AND REVENUE

Nonprofit member dues	\$ 109,597
Affiliate member dues	12,125
Sponsorships	98,980
Discount product fees	82,983
Conference and training fees	102,276
Contributed support	137,093
Interest and dividends	30
Unrealized gain (loss) on investments	(125)
<b>TOTAL SUPPORT AND REVENUE</b>	<b>542,959</b>

#### EXPENSES

Program	546,554
Management and general	46,374
Fundraising	81,139
<b>TOTAL EXPENSES</b>	<b>674,067</b>

**CHANGE IN NET ASSETS** **(131,108)**

**NET ASSETS, BEGINNING OF YEAR** **253,033**

**NET ASSETS, END OF YEAR** **\$ 121,925**

THE POWER OF STORY



IT WAS THURSDAY MORNING, day one of the 2015 Conference. Almost 400 nonprofit volunteers, staff and supporters were gathered in the Grand Meeting Room of the Crowne Plaza in Billings. Our opening keynote, Thaler Pekar, was speaking on The Power of Story. Actually, she was coaching us in the craft of storytelling. For two and a half hours she led us further into our stories, asking us to insert names, dates, adjectives into the accounts of our work. Under her direction and prompting, each telling became increasingly real, resonant and vibrant. There came this moment when every person in the room was standing, all of us gathered in small groups. For each person, it was the fourth telling of our story. The room was alive with laughing, questioning, keen listening and at times even crying as we revised and reworked our core narratives. And thus we launched the 2015 MNA Conference, the most successful MNA Conference to date and a top highlight of our year.

We look to moments like this one to convey who MNA is and what we do: bringing expertise and resources to the nonprofit community; facilitating statewide connections and peer learning; giving voice to the cause; and celebrating the mission and achievements of Montana's diverse nonprofit sector.

*"Being a grass-roots organization, we didn't set out to become anything but an outstanding provider of our service. We didn't realize that we ALSO needed to be an outstanding nonprofit organization. We had to learn the world through the nonprofit view point from scratch. Thank goodness for the great resources we found at MNA that helped us learn and develop our skills in this area so that we could also learn and develop our skills in the services we provide."*

—AG



Above: MNA 2015 Annual Conference closing speaker, Michael Balaoing.

Other photos: Members participating and engaging with one another at MNA 2015 Annual Conference.

We received this note from a young professional who attended the 2015 MNA Conference::

*"...The conference was a transformative experience for me. I came (all the way from California) for the networking potential—as a nonprofit professional who is now looking to move home to MT after being out of state for almost 15 yrs. I definitely found what I was hoping for in that regard, but even more than that, the conference rejuvenated my love of learning. As a result, I'm continuing my conversation with the folks from UM who were there, doing my homework about organizational development studies, and considering a Master's... perhaps in tandem with a new job with a MT organization."*

*Big thanks to everyone at MNA who put together such a great event. I really appreciated the depth and breadth of information, training, and case study provided on the program."*

—KM

**2015 PARTICIPANTS:**

*Convened in Billings, Montana.*

*395 attendees.*

*265 organizations from*

*51 Montana towns*

*benefitted from participation;*

*Theme: The Power of Story.*





## BOARD OF DIRECTORS

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Helena

\* Chair for first part of 2015

+ Board member first part of 2015

~ Joined Board second part of 2015

★ Director at Large first part of 2015



Special Olympics Law Enforcement Torch Run, Ravalli County.

## STAFF

Julia Gustafson  
*Professional and Organizational Development Director*

Jim Lawrence  
*Membership and Resource Development Director*

Liz Moore  
*Executive Director*

Michelle Moore  
*Membership Coordinator*

Maureen Theisen  
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