MANY MISSIONS
ONE VOICE

M·N·A
Montana Nonprofit Association

2009 REPORT
Founded in 2001, the Montana Nonprofit Association (MNA) is a membership organization that promotes a stronger nonprofit sector in Montana. MNA achieves its mission through advocacy and public policy, access to affordable products and services, organizational development and training, research and information sharing, and network building. Representing the richness and diversity of Montana’s charitable nonprofit community, MNA’s over 550 nonprofit members address a broad array of missions, come from all four corners of the state and everywhere in between, and range in size from the smallest all-volunteer nonprofits to the largest organizations in Montana. We are many missions with one voice.

AERO and MNA share a strong philosophical alignment—both are membership organizations that create social change through leadership and capacity building. We appreciate that MNA is both strategic and collaborative in their approach. They provide support and a continuum of services that are relevant and beneficial to Montana nonprofits. No matter where an organization is in their development, and regardless of their mission, MNA has something to offer.

—Jonda Crosby, Executive Director, AERO
Dear MNA Members and Friends:

Greetings from the Montana Nonprofit Association (MNA)! We are very pleased to present our 2009 Annual Report highlighting the many accomplishments of our association, stories of our members at work, and the generosity of our supporters who have made it all possible.

As we look back on 2009, we are reminded of the fact that there are two sides to every story. For many of us in the nonprofit community, 2009 was a turbulent and unpredictable year. Demand for nonprofit services continued to increase, while charitable giving declined for the second year in a row. The lingering economic downturn still remains at the very forefront of our thoughts and concerns, both for our own organizations and the people we serve.

Yet, despite the very real and significant challenges around us, nonprofits pushed forward to new levels of impact in 2009, once again demonstrating why the nonprofit sector is so essential to the health and well being of our communities. From our vantage point, the nonprofit sector’s undeniable spirit, resiliency, and dedication are the real stories of 2009 and we are proud to share them with you in words and pictures in the pages that follow.

Of course, it is also our great pleasure to share with you the 2009 story of MNA. On a per-capita basis, **OUR MEMBERSHIP OF 560 CHARITABLE NONPROFITS MAKES US THE LARGEST STATE NONPROFIT ASSOCIATION IN THE COUNTRY**. We continue to grow each and every month. Most importantly, MNA is providing the kind of leadership for, and support to, Montana’s nonprofit community that is so vital to a healthy and sustainable nonprofit sector. With a diverse and influential membership base and a broad array of programs and services, we look forward to 2010 and beyond with much optimism. The future continues to look bright for MNA.

Finally, to our members and supporters, we thank you deeply for your engagement and investment in the Montana Nonprofit Association. We thank you for all that you do on behalf of your missions and the communities you serve, and for the inspiration you provide to us all.

**"WE ARE MANY MISSIONS WITH ONE VOICE."**
Montana Horse Sanctuary is creating a world in which all horses are sheltered, loved, cared for and understood. The Sanctuary provides refuge, rehabilitation, and placement of horses as well as a wide array of educational opportunities for horsepeople.

When I started as ED, I knew nothing about nonprofits but after becoming a member and attending my first MNA conference, I soon thought, ‘Oh my, these folks know a lot.’ MNA has always been an incredible resource that helps me find the tools I need. They were there when I needed help revising our website, and they’ve made learning easy by offering webinars I can attend from the comforts of my own desk. **A PERSON STARTS A NONPROFIT WITH A PASSION FOR A CAUSE, NOT FOR MANAGING A NONPROFIT.** MNA has helped us get over that huge nonprofit management learning curve. I am always telling other nonprofits, ‘They are going to make your life a whole lot easier. You don’t have to deal with these issues all alone.’

—Jane Heath, Executive Director, Montana Horse Sanctuary

TOTAL MEMBERS 560
NEW MEMBERS 77
RETENTION RATE 91%

<table>
<thead>
<tr>
<th>Location</th>
<th>Number</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rural</td>
<td>202</td>
<td>36%</td>
</tr>
<tr>
<td>Helena</td>
<td>84</td>
<td>16%</td>
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<tr>
<td>Missoula</td>
<td>78</td>
<td>15%</td>
</tr>
<tr>
<td>Bozeman</td>
<td>61</td>
<td>12%</td>
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<td>Billings</td>
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<td>11%</td>
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<tr>
<td>Great Falls</td>
<td>31</td>
<td>6%</td>
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<tr>
<td>Kalispell</td>
<td>21</td>
<td>5%</td>
</tr>
<tr>
<td>Butte</td>
<td>18</td>
<td>3%</td>
</tr>
</tbody>
</table>

*percentages rounded up

MNA’s diverse and growing nonprofit membership is the engine that drives all that we do. Through the power of association, we are able to influence and shape the world around us in ways that are supportive of a healthy, strong, and sustainable nonprofit community.

**MEMBERSHIP HIGHLIGHTS:**

- Achieved the **largest per capita membership** of any state association in the country and ranked a strong **4th nationally in market penetration**.
- Welcomed **77 new members** to our association from all areas of the state for a total of **560 members** (see member map at right).
- Retained **91% of our members** which is the 2nd highest retention rate in the country for state nonprofit associations.
- Launched our first ever **Member2Member campaign** with MNA members working on our behalf, contacting fellow nonprofits in the state and inviting them to become new members of MNA.
NONPROFIT MEMBERS

A Carousel for Missoula Foundation
A.W.A.R.E.
Absarokee Community Foundation
ACLU of Montana Foundation
Adventure Cycling Association
AKR—Alternative Energy Resources Organization
Alberta Bair Theater
Alliance for Youth
Alternatives
American Prairie Foundation
American Red Cross of Montana
Anaconda Local Development Corporation
Anaconda PCA Family Resource Center
Archie Bray Foundation
Area II Agency on Aging

Arlee Community Development Corporation
Arthritis Foundation, Rocky Mountain Chapter
Arts Council of Big Sky
Baretooth Cupboards
Barrett Hospital Foundation
Bear Paw Development Corporation
Beatooth Events
Beatooth Hospital & Health Center Foundation
Beatooth Nature Center
Beatooth Recreational Trails Association
Beethoven
Belgrade Senior Center
Benelis Healthcare Foundation
Big Brothers Big Sisters of Butte-Silver Bow
Big Brothers Big Sisters of Flathead County
Big Brothers Big Sisters of Gallatin County
Big Brothers Big Sisters of Great Falls
Big Brothers Big Sisters of Helena
Big Brothers Big Sisters of Lake County
Big Brothers Big Sisters of Missoula
Big Brothers Big Sisters of Park County
Big Brothers Big Sisters of Yellowstone County
Big Hole River Foundation
Big Hole Watershed Committee
Big Horn Hospital Association
Big Sandy Activities
Big Sky Community Corporation
Big Sky Institute for the Advancement of Nonprofits
Big Sky Senior Services
Big Sky State Games
Big Sky Youth Empowerment Project
Billings Child Care Association
Billings Clinic Foundation
Billings Community Foundation
Billings Community Foundation
Billings Unitarian Universalist Fellowship
Biomimicry Institute
Bitter Root Cultural Heritage Trust
Bitterroot & Bitter Comedy Forum
B.E.A.R. — Bitterroot Ecological Awareness Resources
Bitterroot Performing Arts Council
Bitterroot Therapeutic Riding
Black Rose Spiritual Center
Blackfoot Challenge
Blackhorse Pride
Blue Mountain Clinic
Blue Water Task Force
Bob Marshall Wilderness Foundation
Boyd Andrew Community Services
Boys & Girls Club of Lewistown
Boys & Girls Clubs Endowment Foundation
Bozeman Area Community Foundation
Bozeman Deaconess Foundation
Bozeman Public Library Foundation
Bozeman Schools Foundation
Bozeman Senior Center
Bozeman Symphony Society
Bozeman Youth Initiative
Brain Injury Association of Montana
Brider Clinic
Browning Community Development Corporation
Buffalo Field Campaign
Butte 4-C’s
Butte Emergency Food Bank
Butte Family YMCA
C M Russell Regional Endowment Fund
C M Russell Museum
Camp Big Horn
Camp Mak-A-Dream
Cancer Support Community of Montana
Capstone Christian Academy
Carbon County Arts Guild & Depot Gallery
Carbon County Historical Society & Museum
Carbon/Stullerwater Community & Senior Programs
Care Net of Billings
Career Futures
Career Training Institute
Career Transitions
CASA Montana
CASA-CAN Children’s Advocate Network
Caspari Montessori Institute International
Center for Asbestos Related Disease
Center for Mental Health
Center for Restorative Youth Justice
Central Asia Institute
Central Montana Community Health Center
Central Montana Head Start
Central Mont is
Chiari People of Montana
Child Care Connections

Child Care Partnerships
Child Care Resources
Child Development Center
Chouette Activities
Citizens For A Better Flathead
Clancy & Fork Coalition
Clay Arts Guild of Helena
Clearwater Resource Council
Community Action Partnership of Northwest Montana
Community Closet
Community Counseling & Correctional Services
Community Environmental Development & Education
Community Foundation for a Better Bigfork
Community Hope of Laurel
Community Housing Resource Board
Community Mediation Center
Community Medical Center Foundation
Community Resource Center
Companies Enhancing Education
Conrad Mansion Museum
Conservation Congress
Convergence Ministries
Cooperatives Health Center
Corporation for Public Community Newspapers
Corporation for the Northern Rockies
Court Appointed Special Advocates of Missoula—CASA
Creaghead Environmental Research Institute
Crazy Mountain Productions
Critical Illness & Trauma Foundation
Custer County Community Health Center
Custer Network Against Domestic Abuse
Dalton Foundation & Alumni Association
Daly Hospital Foundation
Dawson County Domestic Violence Program
Dayton Proctor Park Association
Deep Bay Center
Developmental Educational Assistance Program
Dickey Lake Bible Camp
Disability Rights Montana
District & Health Care Learning Center
District IV Homeport
Domestic & Sexual Violence Services of Carbon County
Eagle Mountain Bozeman
Eagle Mountain Billings
Easter Seals Goodwill Northern Rocky Mountain
Eastern Montana CASA-GAL
Eastern Montana Industries
Ecology Project International
Emma’s House
Equinox Theatre Company
Ewam
Experience Works
ExplorationWorks
Face-to-Face Ministries
Faith in Action—Care Team Ministry
Families First
Family Connections
Family Promise of Gallatin Valley
Family Service
Family Support Network
Family Tree Center

Farm in the Dell
Farms for Families
Fergus County Council on Aging
Fifth Judicial District Voice for Children
FireSafe Montana
First Judicial District CASA-GAL Program
Fitch Foundation
Flathead CARE
Flathead Community Foundation
Flathead County Library Foundation
Flathead Food Bank
Flathead Land Trust
Flathead Reservoir & Lake County Coalition for Kids
Flathead Valley Montessori School
Florence Crittenton Home & Services
Footloose Montana
Foundation for Community Care
Foundation for Community Vitality
Friends of Irish Studies in the West
Friends of the Hobson Library
Friends of the Library (Livingston)
Friends of the Museum of the Plains Indian
Friends of the Shelter
Friends to Youth
Friendship Center of Helena
Friendship House
Fun2U
Gallatin County Love in the Name of Christ
Gallatin Gateway Youth Group
Gallatin Valley Land Trust
Garden City Harvest
Girl Scouts of Montana & Wyoming
Glacier Community Health Center
Glacier County Historical Museum
Glacier National Park Foundation
Glacier Natural History Association
Glacier Symphony & Chorale
Glen-Wood
Global Village
Grandstreet Theatre
Great Burn Study Group
Great Falls Community Food Bank
Great Falls Development Authority
Great Falls Native Art Association
Great Falls Senior Citizen’s Center
Great Falls Symphony Association
2009 AFFILIATE MEMBERS

Aimee Grmoljez Shanight & David Shanight
ALPS Foundation Services
Amy Kelley
Amy Vaughan
Andrew Myhra
Asten Strategic Development
Ashley Widtfeldt
Associated Employers
Blaine County CF
Bob Gilbert
Broadwater Community Foundation
Butte Silver Bow Community Foundation
Carol Bronson
Cassie Carter
Changing Directions, Inc.
Chelsea Pennick McVey
Columbus Community Foundation
Culbertson Community Foundation
Darc i Hertz
Dorie Dvairikhls
Douglas Koester
Downtown Helena Bid
DSP Research, Inc.
F.A.I.R. Foundation
First Interstate Bancsystem Foundation
First Nonprofit Companies
Gallatin Public Affairs
Galusha Higgins & Galusha
Glen Newhart
Hill County Community Foundation
J. Peterson Organizational Strategies
Janet Parsonko
Jefferson Local Development Corporation
Jefferson Valley Community Foundation
Jennifer Robohm
John Chart and Teresa Geremia-Chart
Judd Accounting Service
Katy Reed
Kelly Williams
Kelly Durbin
Kit Gillem
Lauren Goeddel
Leo and Associates
Lisa Thorsrud
M+R Strategic Services
Marcie Duaime
Melissa Dulin
NTEN—The Nonprofit Technology Network
Payne Financial Group
Phil & Pat Grimm
Phillips County Community Foundation
Plattsburgh
River Rock Resources
Robbins Statter Group
Roosevelt County Community Foundation
Ruthann Knudson
Sage Solutions Consulting
Sandra K. Booth
Sandra Prophet
Sara Briggs
Sheridan County Community Foundation
Sherry Meador
Sigri J. Thorn-Gildea
Stephanie Knisley
Sue Talbot
Susan Andrus
Susan Near
Terry & Lou Magee
Third Sector Consulting Group, LLC
Todd Trimble
Tompkins & Peters CPA's, P.C.
Turner & Associates
UM Office for Civic Engagement
Wendy Bay Lewis
Willis Research Services
Yellowstone County Council on Aging
Yellowstone Ecological Research Center
Yellowstone Gateway Museum of Park County
Yellowstone Historic Center
Yellowstone Park Foundation
Yellowstone River Parks Association
Young Parents’ Education Center
Youth Dynamics Foundation
Youth Homes
YWCA Helena
YWCA Missoula
YWCA of Great Falls—Mercy Home
ZooMontana

Region IV Family Outreach
Residential Support Services
Resource, Support & Development
Richland Opportunities
Rim Country Land Institute
Rimrock Opera Company
RiverStone Health Foundation
Roberts Community Foundation
Rocky Mountain Development Council
Rocky Mountain Elk Foundation
Rocky Mountain Front Community Foundation
Rolling Dog Ranch Animal Sanctuary
Ronald McDonald House Charities of Montana
Ruby Habitat Foundation
Ruby Valley Hospital Foundation
Rural Dynamics
Rural Employment Opportunities
Rural Landscape Institute
S.A.V.E.—Student Advocates for Valuing the Environment
Sanders County Coalition For Families
Sanders County Community Development Corporation
Santa Saks
Second Chance Homes
Seeley Swan Medical Center
Sheridan Health Care Foundation
SightLife
Sixth Judicial District CASA GAL
Snowy Mountain Development Corporation
Southwestern Montana Family YMCA
Special K. Ranch
Special Olympics Montana
Spina Bifida Association of Montana Support Group
Spring Meadow Resources
St. Luke Community Healthcare Foundation
St. Patrick Hospital & Health Foundation
St. Vincent DePaul Society
St. Peters Hospital Foundation
Stafford Animal Shelter
STEPS—Support & Techniques for Empowering People
Stevensville Community Foundation
Stillwater Historical Society & Museum of the Beartooths
Student Assistance Foundation
Sun River Watershed
Sunburst Unlimited
Susan G. komen for the Cure, Montana Affiliate
Sustainable Business Council
Sustainable Obtainable Solutions
Swan Ecosystem Center

Missoula Convention and Visitors Bureau
Montana Association of Community Disability Services—MACDS
Montana Conservation Voters
Montana Correctional Enterprises
Montana Nurses Association
Montana Public Radio
Mountain West Benefit Solutions
MSU Office of Community Involvement
Nina Smith
MNA’s public policy program seeks to deepen public understanding of nonprofit issues, give voice to nonprofits in policy debates, and shape public policy that strengthens nonprofits at the national, state and local levels.

PUBLIC POLICY HIGHLIGHTS:

- Hosted Nonprofit Day at the Montana State Legislature that was attended by nearly 300 nonprofit leaders, policymakers, and media members from across the state making it one of the largest Capitol Rotunda gatherings during the Legislative Session. Participants celebrated the work of nonprofits and shared ideas for strengthening the nonprofit sector.

- Collaborated with the Nonprofit Voter Engagement Network’s Nonprofits Count! Campaign and the Montana Complete Counts Committee to provide tools for nonprofits to engage their communities in the 2010 Census.

- Conducted legislative monitoring and lobbying at the 2009 Montana Legislative Session to protect and strengthen nonprofits. Of note, MNA defeated a proposal that would have eliminated the Specialty License Plate program that benefits many Montana nonprofits, and lobbied for inclusion of nonprofits in Stimulus funding proposals.

- Partnered with our fellow state associations through the National Council of Nonprofits to give voice to nonprofits on important federal issues. MNA successfully lobbied for passage of the Serve America Act which included the Nonprofit Capacity Building Act introduced by Sen. Baucus, (see Public Policy spotlight on this page) and for inclusion of tax credits for small nonprofits in the landmark health care reform legislation (passed in 2010). MNA also successfully lobbied against administration proposals to diminish important charitable giving incentives for donors.
PARIS GIBSON SQUARE
GREAT FALLS
Paris Gibson Square Museum of Art is dedicated to fulfilling the artistic needs of the general public.

PARIS GIBSON SQUARE
GREAT FALLS

Paris Gibson Square has **BENEFITED FROM MNA’S MONEY SAVING PRODUCTS AND SERVICES**. It has saved us money, strengthened our capacity, and helped us to be a more effective organization—all making it easier for us to focus on our mission. By switching to MNA’s Unemployment Insurance Alternative Program, we saved money on administrative costs that can now be funneled back into our programs. I am amazed with the savings we receive through MNA on GrantStation—a tool we wouldn’t have access to at the regular cost.

—Kathy Lear, Executive Director, Paris Gibson Square
As we move forward with our own organizational development, we have relied on the many resources MNA offers—trainings, webinars and technical assistance calls. Our board and staff attended the MNA Conference last year and found it to be incredibly powerful. The sessions, Consultant’s Corner, and networking have enabled us to provide the same type of expertise for organizations in our own community.

—Joan Hughes, Executive Director, Red Lodge Area Community Foundation
This year’s conference theme, Connections, highlighted the many ways in which all of us—nonprofit and community leaders—can deepen our impact by working together in meaningful ways. Throughout the conference, we showcased great collaborations, explored promising initiatives, and developed new skills for building bridges to one another and our partners in other sectors. The conference opened with a keynote address by Heather McLeod Grant, co-author of Forces For Good: The Six Practices of High-Impact Nonprofits, and closed with an inspiring presentation about collaboration efforts on sustainability initiatives and environmental programs in Yellowstone National Park by the Park’s Environmental Protection Specialist, Jim Evanoff. In addition to the many skill building sessions and plenary speakers, this year’s conference introduced a new track—MTc3: Looking Ahead in which nonprofit thought leaders came together for discussions about Montana’s changing economy, population and demographics, the 2010 census, the state of foundation funding, and a national political movement designed to strengthen our sector.

This year’s conference was fabulous! The new sessions on social media gave us some great things to talk about in our organization and now we are seeing an increase in the frequency of our online conversations and comments posted to our blog and our Facebook page. This has definitely improved our marketing, and people are hearing about our programs. We appreciate that MNA trainings are presented from the nonprofit perspective. There are lots of professional trainings out there but few focus on the needs of Montana nonprofits. We know our mission. **MNA HELPS US FILL IN THE GAPS SO WE CAN FULFILL OUR MISSION MORE EFFICIENTLY.**

—Lisa Bickell, Education Director, Montana Natural History Center

Heather McLeod Grant was great! She is the caliber of speaker that the AFP Conferences host, so kudos to MNA for bringing her out to Montana! **MY KNOWLEDGE AND SKILL BASE INCREASED AS A RESULT OF THIS SESSION** and I intend to apply the information in my work. I also am encouraging my senior management team to read her book and identify some of the key principles of high impact nonprofits that we already possess, those that we need to keep working on, and those that we need to aspire to.

—conference attendee

The mission of the Montana Natural History Center is to promote and cultivate the appreciation, understanding and stewardship, of nature through education.

MONTANA NATURAL HISTORY CENTER MISSOULA
MAPS has been a member of MNA for a long time. We were founded in 2004 to train, educate, and create jobs for Ravalli county students—something that is especially needed in Montana’s rural communities. To be able to call MNA for help on organizational issues, and to have help on getting the word out about what we do through MNA’s communication channels—this is very cool! It is so helpful to have a partner in this space and we consider MNA friends who have helped us in our journey as we built MAPS from the ground up.

—Peter Rosten, President, MAPS Media Institute

The MAPS Media Institute mission is to educate and create quality jobs for Montana.

RESEARCH & COMMUNICATIONS

Through our research and communications program, MNA seeks to deepen public understanding and awareness of nonprofit issues through timely and relevant research, information, and resources.

RESEARCH & COMMUNICATIONS HIGHLIGHTS:

- Upgraded the MNA website with improved usability and design, a leading edge content management system that is optimized to take full advantage of Web 2.0 and social media tools, and expanded content with more information and resources for nonprofits.

- Conducted and promoted research on the impact of the economic downturn on nonprofits resulting in media coverage throughout the state.

- Published our first MNA Annual Report—Many Missions One Voice—to tell the story of MNA and our members.

- Launched development of Build Montana—a web-based searchable database of all nonprofits in Montana, with user-friendly connections to volunteer and donor databases, facts about the scale, scope, perception, health, and economic impact of Montana’s charitable organizations, and resources for strengthening communities through nonprofit connections. The website will go live in 2010.

- Strengthened our connections to members, partners, the press, and the general public through social media tools such as Facebook, Twitter, YouTube, and the MNA Blog.

- Revised our email communications and developed three periodic e-newsletters: MTc3—News for the Nonprofit Sector, Training News, and Policy Updates.

- Provided timely and relevant nonprofit information through 90 electronic communications delivered to member inboxes across the state, and expanded our email list to 1322 subscribers across the state.

- Expanded our visibility in the public eye through 21 media mentions in print, television, and radio news broadcasts.
MNA’s networking & collaboration work focuses on building partnerships with nonprofit support organizations to share information, deliver services, and strengthen nonprofits. We also encourage our members to build meaningful and supportive relationships with local networks and to become active members of any sub-sector associations or networks that are aligned with their mission’s.

**NETWORKING & COLLABORATION HIGHLIGHTS:**

- Partnered with the Montana Funders Group to host the first ever Montana Funders Tour in August of 2009. Foundation representatives from the Robert Wood Johnson Foundation, M.J. Murdock Charitable Trust, Northwest Area Foundation, and the Paul G. Allen Family Foundation toured the state over a one week period to learn more about Montana and explore future partnership opportunities.

- Collaborated with the Montana Bar Association to launch a "Nonprofit Section" of the State Bar that will focus on building stronger connections between the legal community and nonprofits.

- Provided a forum at our Annual Conference for representatives of the Nonprofit Development Partnership in the Flathead to share their story of building a successful local nonprofit network.

- Provided regional and national leadership, consultation, and support to emerging state nonprofit associations to further the growth and influence of the National Council of Nonprofits.

**HOPA MOUNTAIN**

Bozeman

Hopa Mountain invests in rural and tribal citizen leaders, adults and youth, who are working to improve education, ecological health, and economic development.

Hopa Mountain has enjoyed collaborating with MNA as we both work to **EXPAND OPPORTUNITIES FOR RURAL AND TRIBAL LEADERS TO ENGAGE IN THEIR COMMUNITIES**. We encourage nonprofits to take advantage of MNA’s wide array of resources to develop and strengthen their organizations. We recently invited MNA staff to participate in Strengthening the Circle, a Native Nonprofit Leadership Program. MNA staff took this opportunity to learn from many Native nonprofits in our state how they can better support them.

—Bonnie Sachatello-Sawyer, Executive Director, Hopa Mountain
## Statement of Financial Position

For the Year Ended December 31, 2009

### Assets

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$83,725</td>
<td>$144,474</td>
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<tr>
<td>Grants receivable</td>
<td>154,830</td>
<td>158,336</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>21,332</td>
<td>26,751</td>
</tr>
<tr>
<td>Prepaid expense</td>
<td>662</td>
<td>6,640</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>260,549</strong></td>
<td><strong>336,001</strong></td>
</tr>
<tr>
<td><strong>Property and Equipment</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Computers and equipment</td>
<td>32,168</td>
<td>31,518</td>
</tr>
<tr>
<td>Less: Accumulated depreciation</td>
<td>(10,676)</td>
<td>(4,921)</td>
</tr>
<tr>
<td><strong>Total Property and Equipment</strong></td>
<td>21,492</td>
<td>26,597</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$282,041</strong></td>
<td><strong>$362,598</strong></td>
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### Liabilities & Net Assets

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<tr>
<th></th>
<th>2009</th>
<th>2008</th>
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<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
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<tr>
<td>Accounts payable</td>
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<td>Deferred membership dues</td>
<td>38,309</td>
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<td>Payroll taxes payable</td>
<td>12,100</td>
<td>11,621</td>
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<td>Accrued wages payable</td>
<td>30,730</td>
<td>18,896</td>
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<td><strong>Total Current Liabilities</strong></td>
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<td><strong>87,121</strong></td>
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<td><strong>Net Assets</strong></td>
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<tr>
<td>Unrestricted</td>
<td>27,114</td>
<td>62,418</td>
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<tr>
<td>Temporarily restricted</td>
<td>171,987</td>
<td>213,059</td>
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<td><strong>Total Net Assets</strong></td>
<td><strong>199,101</strong></td>
<td><strong>275,477</strong></td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$282,041</strong></td>
<td><strong>$362,598</strong></td>
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## Statement of Activities

For the Year Ended December 31, 2009

### Revenue

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonprofit member dues</td>
<td>$91,085</td>
<td>-</td>
<td>$91,085</td>
</tr>
<tr>
<td>Affiliate member dues</td>
<td>5,905</td>
<td>-</td>
<td>5,905</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>36,225</td>
<td>-</td>
<td>36,225</td>
</tr>
<tr>
<td>Discount product fees</td>
<td>67,473</td>
<td>-</td>
<td>67,473</td>
</tr>
<tr>
<td>Conference and training fees</td>
<td>58,795</td>
<td>58,795</td>
<td></td>
</tr>
<tr>
<td>Contributed support</td>
<td>21,870</td>
<td>178,844</td>
<td>200,714</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>36</td>
<td>-</td>
<td>36</td>
</tr>
<tr>
<td>Interest and dividends</td>
<td>1,545</td>
<td>-</td>
<td>1,545</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>282,934</td>
<td>188,844</td>
<td>471,778</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management and general</td>
<td>67,030</td>
<td>-</td>
<td>67,030</td>
</tr>
<tr>
<td>Fundraising</td>
<td>10,193</td>
<td>-</td>
<td>10,193</td>
</tr>
<tr>
<td>Program services</td>
<td>470,931</td>
<td>-</td>
<td>470,931</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>548,154</td>
<td>-</td>
<td>548,154</td>
</tr>
</tbody>
</table>

### Increase in Net Assets

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net assets at Beginning of the Year</strong></td>
<td>(35,304)</td>
<td>(41,072)</td>
<td>(76,376)</td>
</tr>
<tr>
<td><strong>Net Assets at End of Year</strong></td>
<td>$27,114</td>
<td>$171,987</td>
<td>$199,101</td>
</tr>
</tbody>
</table>

## Board of Directors

### NED COONEY, Chair
Consultant—Ascent Strategic Development Big Fork

### JUDY HELD, Vice Chair
CEO—Benefis Foundation Great Falls

### SUE HERMAN, Treasurer
Finance Director—Missoula Children’s Theatre Missoula

### JONO MCKINNEY, Secretary
President/CEO—Montana Conservation Corps Bozeman

### TOM JACOBSON, Immediate Past Chair
President/CEO—Rural Dynamics Incorporated Great Falls

### CASSIE CARTER
Director of Advancement—College of Science & Mathematics, California Polytechnic State University San Luis Obispo, CA

### BRUCE DAY
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### Marcia Eidel
Development Director—Archie Bray Foundation Helena

### Brodie Moll
CEO—Mission Mountain Enterprises Ronan

### Terry Profota
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### Rick Robinson
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### Jim Soft
President/CEO—Yellowstone Boys & Girls Ranch Foundation Billings

### Paul Tuss
Executive Director—Bear Paw Development Corporation Havre

### Andrea Vernon
Director—Office for Civic Engagement at U of M Missoula

## Staff

### Melanie Dayton
Office Manager

### Teresa Geremia-Chart
Organizational Development Director

### Brian Magee
Executive Director

### Brad Robinson
Member Services Director

### Patty White
Marketing and Communications Director
Thank you to the many MNA volunteers who gave their time, energy, and ideas to strengthen the nonprofit community in Montana.

We witnessed the strength of the association in affecting public policy when we joined MNA and its members to pass the extension of the Montana Endowment Tax Credit. The tax credit has played a significant role in our ability to raise funds to support healthcare in Eastern Montana. MNA continues to work with Congress to ensure nonprofits are in the forefront of current bills and legislation. Our collective voice brings ongoing success.

—Staci Miller, Executive Director, Foundation for Community Care