



Montana Nonprofit Association

MONTANA NONPROFIT ECONOMIC IMPACT REPORT

Released January 2023

Montana's charitable 501(c)(3) nonprofit organizations employed 10.3% of the state's total workforce and paid \$2.6 billion in total wages in 2021.

\$2.6B

Total wages paid by Montana nonprofits.

10.3%

Percentage of Montanans employed by nonprofits.

49,610

Number of Montanans employed by nonprofits.

Source: Montana Department of Labor and Industry, 2022

In 2021, Montana’s charitable nonprofits comprised 3.8% of all establishments, employed 10.3% of all workers, and paid 10.5% of all wages in the state. **2,335 nonprofit establishments employed 49,610 people and paid almost \$2.6 billion in wages.**

Approximately 5.4% of nonprofit establishments were hospitals or health care facilities which employed 22,242 workers over the course of the year making them one of Montana’s largest employing industries. Hospitals and healthcare aside, charitable nonprofits employed 27,638 Montanans.

NONPROFIT EMPLOYMENT, WAGES, AND ESTABLISHMENTS 2018-2021				
Average Employment				
	2018	2019	2020	2021
MT Nonprofits	48,809	50,142	48,630	49,610
Percent of State Total	10.7%	10.7%	10.6%	10.3%
Total Wages				
	2018	2019	2020	2021
MT Nonprofits	\$2,199,728,000	\$2,308,342,000	\$2,445,684,000	\$2,577,584,000
Percent of State Total	10.9%	10.9%	11.1%	10.5%
Number of Wage-Paying Establishments				
	2018	2019	2020	2021
MT Nonprofits	2,196	2,214	2,261	2,335
Percent of State Total	4.2%	4.2%	4.1%	3.8%

Source: Montana Department of Labor and Industry Nonprofit Establishment Match, 2022

Nonprofits share of employment was the third highest in the state. Nonprofits make up the highest share of the wages at 10.5%.

TOP 5 INDUSTRIES BY SHARE OF EMPLOYMENT AND WAGES (2021)				
Rank	Employment		Wages	
	Percent	Industry	Industry	Percent
1	12.4%	Retail Trade	Nonprofits	10.5%
2	11.3%	Accommodation and Food Services	Retail Trade	8.9%
3	10.3%	Nonprofits	Public Administration	8.8%
4	7.8%	Health Care and Social Assistance	Health Care and Social Assistance	8.5%
5	7.8%	Public Administration	Construction	8.4%

Source: Montana Department of Labor and Industry Nonprofit Establishment Match, 2022

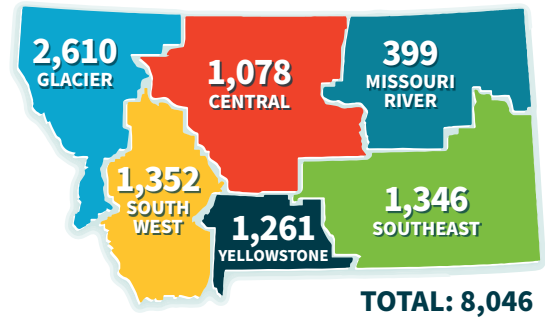
Montana’s charitable nonprofits generated over \$11 billion dollars in income in 2021 which was returned back to the state through mission-driven work. Nonprofits are the pillars and providers of vital service for rural and urban Montanans. Healthcare, after school programs, college scholarships, senior housing, museums, food pantries, homeless shelters, affordable housing, and more are all made possible in Montana through the hard work of nonprofits.

County	# of Nonprofits in 2021*	Income Generated in 2021	Income Generated in 2020	Two-Year Total
Beaverhead	121	\$ 59,832,679	\$ 44,873,822	\$104,706,501
Big Horn	69	\$ 59,589,624	\$ 29,335,736	\$88,925,360
Blaine	54	\$ 26,608,464	\$ 12,585,347	\$39,193,811
Broadwater	35	\$ 13,620,698	\$ 6,876,146	\$20,496,844
Carbon	108	\$ 31,748,772	\$ 29,281,203	\$61,029,975
Carter	12	\$ 8,133,153	\$ 3,660,230	\$11,793,383
Cascade	461	\$1,043,070,122	\$1,433,696,995	\$2,476,767,117
Chouteau	70	\$ 15,715,238	\$ 7,941,260	\$23,656,498
Custer	87	\$ 92,269,415	\$ 73,091,612	\$165,361,027
Daniels	20	\$ 13,249,498	\$ 8,951,876	\$22,201,374
Dawson	75	\$ 69,502,635	\$ 47,688,403	\$117,191,038
Deer Lodge	62	\$ 129,594,281	\$ 109,411,059	\$239,005,340
Fallon	41	\$ 16,941,958	\$ 12,415,092	\$29,357,050
Fergus	94	\$ 74,671,007	\$ 58,178,026	\$132,849,033
Flathead	761	\$ 935,595,858	\$ 775,553,353	\$1,711,149,211
Gallatin	839	\$1,218,876,831	\$ 953,949,740	\$2,172,826,571
Garfield	13	\$ 0	\$ 0	\$ 0
Glacier	57	\$ 36,368,569	\$ 28,488,638	\$64,857,207
Golden Valley	9	\$110,009	\$ 0	\$110,009
Granite	38	\$258,709	\$386,847	\$645,556
Hill	121	\$ 202,643,866	\$ 147,101,767	\$349,745,633
Jefferson	105	\$ 4,808,653	\$ 4,389,832	\$9,198,485
Judith Basin	35	\$857,797	\$ 1,004,414	\$1,862,211
Lake	194	\$ 163,013,664	\$ 113,603,395	\$276,617,059
Lewis And Clark	612	\$ 537,005,967	\$ 687,990,412	\$1,224,996,379
Liberty	26	\$ 14,966,694	\$ 8,987,952	\$23,954,646
Lincoln	178	\$ 72,147,570	\$ 62,356,671	\$134,504,241
Madison	101	\$ 28,890,784	\$ 23,181,443	\$52,072,227
McCone	21	\$ 5,760,388	\$ 3,771,820	\$9,532,208
Meagher	25	\$ 11,160,399	\$ 8,021,705	\$19,182,104
Mineral	56	\$ 14,341,628	\$ 9,479,447	\$23,821,075
Missoula	882	\$1,982,973,954	\$1,329,110,282	\$3,312,084,236
Musselshell	55	\$ 20,142,192	\$ 16,601,667	\$36,743,859
Park	181	\$ 110,999,084	\$ 87,497,289	\$198,496,373
Petroleum	6	\$ 8,076,164	\$ 0	\$8,076,164
Phillips	49	\$ 18,060,705	\$ 12,426,801	\$30,487,506
Pondera	53	\$ 20,170,101	\$ 19,040,141	\$39,210,242
Powder River	33	\$855,745	\$ 1,006,082	\$1,861,827
Powell	57	\$ 51,734,481	\$ 19,545,664	\$71,280,145
Prairie	18	\$24,627	\$123,703	\$148,330
Ravalli	352	\$ 159,629,415	\$ 123,747,897	\$283,377,312
Richland	90	\$ 123,137,708	\$ 92,209,642	\$215,347,350
Roosevelt	71	\$ 74,850,446	\$ 50,882,722	\$125,733,168
Rosebud	59	\$ 29,731,874	\$ 19,850,905	\$49,582,779
Sanders	130	\$ 41,572,756	\$ 34,094,226	\$75,666,982
Sheridan	46	\$ 20,914,878	\$ 14,436,293	\$35,351,171
Silver Bow	221	\$ 275,393,944	\$ 234,254,301	\$509,648,245
Stillwater	88	\$ 24,254,906	\$ 19,173,675	\$43,428,581
Sweet Grass	45	\$ 18,242,891	\$ 10,644,318	\$28,887,209
Teton	80	\$ 3,768,009	\$ 3,702,603	\$7,470,612
Toole	31	\$ 10,898,665	\$ 7,650,920	\$18,549,585
Treasure	6	\$749,866	\$ 0	\$749,866
Valley	89	\$ 62,364,333	\$ 52,415,054	\$114,779,387
Wheatland	22	\$ 9,755,586	\$ 8,217,740	\$17,973,326
Wibaux	15	\$30,640	\$7,089	\$37,729
Yellowstone	867	\$3,269,075,110	\$2,987,454,320	\$6,256,529,430
Totals	8,046	\$11,238,763,010	\$9,850,347,577	\$21,089,110,587

*Includes all 501(c)(3) charitable nonprofits in Montana, those that do and do not pay wages – e.g. all-volunteer organizations. Source: IRS Tax Exempt Organization Master List, 2022

Charitable nonprofits operate in every region of Montana. They drive the economy, keep government small, bring efficiencies and resources to their communities, and are essential to Montana's vitality and prosperity.

37% of charitable nonprofits operate in rural areas and make up 31% of nonprofit employment.

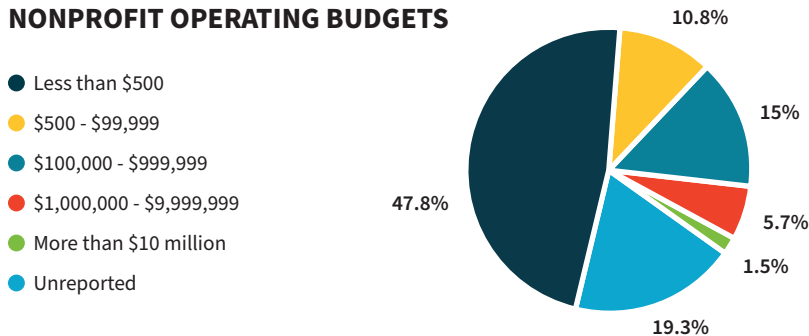


NONPROFITS BY URBAN AND RURAL AREA (2021)				
County	Wage-Paying Establishments	Employment	Total Wages (Millions)	Average Wages
Cascade	142	5,303	\$305.5	\$57,599
Flathead	203	5,605	\$353.6	\$63,083
Gallatin	275	4,675	\$197.4	\$42,230
Lewis & Clark	221	2,884	\$118.5	\$41,082
Missoula	273	3,879	\$136.3	\$35,136
Silver Bow	89	1,925	\$81.9	\$42,541
Yellowstone	262	10,082	\$652.5	\$64,719
Urban Counties	1,465	34,353	\$1,845.6	\$53,725
Rural Counties	870	15,257	\$732.0	\$47,976
State Total	2,335	49,610	\$2,577.6	\$51,957

Source: Montana Department of Labor and Industry Nonprofit Establishment Match, 2022

48% of all charitable nonprofits in Montana operate with a budget of less than \$500.

NONPROFIT OPERATING BUDGETS



Source: IRS Exempt Organization Master List, 2022

Charitable nonprofit organizations are efficiently and effectively operating in every county and in all Tribal nations in Montana in partnership with the business sector and government. Nonprofits are providing essential services, supporting Montana's quality of life, and serving as our state's social safety net. Nonprofits are frontline workers, guardians of community well-being, employers, and economic drivers. As we all work to reinvigorate Montana's economy, the nonprofit sector will be an essential part of the equation, bringing community-based, efficient, people-centered solutions.

This report is brought to you by Montana Nonprofit Association (MNA), a statewide association dedicated solely to the strength and excellence of nonprofits in Montana. We are working toward a future where nonprofits have the resources needed to fulfill their missions, are strategically connected with one another and with partners in business and government, and are recognized and celebrated for their contributions to the quality of life in Montana's communities. Our members, representing 800 organizations, address a broad array of missions, come from all four corners of the state and everywhere between, and range in size from the smallest all-volunteer nonprofits to some of the largest organizations in Montana. Together we are a force for good.

